

AVCA SILENT AUCTION – FREQUENTLY ASKED QUESTIONS

Do I have to be an AVCA member and/or a Volleyball Marketplace exhibitor to donate an auction item?

No! In fact, participating in the auction is a terrific way for both exhibiting and non-exhibiting companies to get exposure at the convention. Donations are:

- Displayed at convention, listed link through app and website. The app is downloaded and
 used by nearly all convention attendees which gives exposure to more than 2,000 volleyball
 coaches and club directors.
- Tax deductible.
- Donate to the 2025 AVCA Silent Auction.

In addition, donors my request a copy of the bid-sheet for their item(s) following convention. This allows for follow-up with attendees who are specifically interested in your product.

What happens to the money raised from the auction?

All proceeds generated from the Silent Auction will go to support the <u>AVCA Diversity</u> <u>Scholarship Awards Program</u>. This award provides promising minority volleyball coaches funding for professional development at the AVCA Convention.

I'm donating a certificate. Do I need to send in something to display?

This is entirely up to you. Historically, items with a tangible display that engages one or more of the five senses are more exciting to bidders. For a ticket package, for instance, consider sending in a school jacket or cap. With a mini-vacation, you might include a basket of products from the destination area. The sky's the limit! The more unique an item is, the more buzz it generates with bidders – both for the item AND for your company or school! To maximize your exposure, view the <u>Silent Auction Donation Guidelines</u> for tips and types of donations that have been popular in the past.

Why must certificates be valid through December 31, 2026?

This encourages frequent and higher bidding, because it allows the winner a full year to use the product or service offered.

What is the shipping and handling policy for items not claimed onsite?

Physical items not picked up onsite by the winning bidder at the AVCA Convention will be returned to AVCA Headquarters. Items returned to AVCA Headquarters will be shipped from Lexington, Kentucky to the high bidder at the high bidder's expense.

The company who donates the item may offer to ship the item to the winning bidder at no additional cost, meaning the company pays for shipping and ships the item directly to the winning bidder. Services and non-tangible items do not require shipping.

Shipping and handling will be noted on each item's description in the auction catalog.